

## QUARTERLY FINANCIAL REPORT: 3rd Quarter FY2026

Mr. Alexander will provide the Committee with Quarterly Financial Report: 3rd Quarter FY2026.

The 3rd Quarter FY2026 financials are presented in a format that emphasizes the overall results of the fiscal year-to-date. These schedules exclude the results from the Shepherd Entrepreneurial and Research Corporation (SERC).

### CASH:

**\$42.99M – decreased by \$3.67M**

The decrease is mainly due to the spending of the special funding given to Shepherd by the State (\$30M). Unrestricted cash is only up slightly from Q3 2025 to Q3 2026. Days of Cash on hand is up 2 days from last year at this time.

*Unrestricted Days Cash on Hand = 79*

*Projected (UR) Days of Cash 6/30/2026 = 41 days*

*Approved Budget UR Days of Cash = 38 Days*

### TOTAL ASSETS:

**\$167.92M – Increased by \$2.23M**

Capital assets has also increased by \$8.95M with Leased Assets falling by \$590K and Non-Current Subscriptions increasing \$1.56M. This large increase is due to a couple of long term investments: the website, Campus 3D imaging and CollegeNet (event management software). These along with the decrease of restricted cash composes the increase to Total Assets. The new construction and the deferred maintenance grants have also helped Shepherd to invest in much needed infrastructure projects.

### TOTAL LIABILITIES:

**\$41.47M – Decreased by \$2.95M**

This is mostly due to a decrease in non-current payables. As with Total Assets the SBITA line in non-current liabilities has increased \$884K.

### TOTAL OPERATING REVENUES:

**\$39.12M – Decreased by \$6.79M**

Comparing year over year the entire decrease is attributed to two lines; Grants and Other Revenues. Grant funding is a product of timing and specific grant awards. The roofing projects over the summer account for some of the variance. Other revenue is related to the sale of the HR building that was accrued in FY25. Overall, there are minimal increases in tuition and fees

and auxiliary services at this time last year. PELL has been moved to Operating to comply with GASB 103 in FY2026.

**TOTAL OPERATING EXPENSES:**

**\$42.52 – Increased by \$1.60M**

Compared to FY2025, Personnel is up \$515K from Q3 2026. Most of the difference is accounted for in the overall reinvestment into employees that began at the beginning of the calendar year and a couple of vacant positions being filled along with a few annual leave payouts from separations between Jan and March (127K). It is important to note, Shepherd is still projected to be under budget for FY2026 in Personnel. Depreciation is up from the large amount of capital improvements and supplies rise with usage and cost increases. With the academic year winding down, some of operating costs will start to be reduced.

**NONOPERATING REVENUES AND \$11.30M – Increased by \$58K (adjusted) EXPENSES:**

The adjustment is backing out the one-time \$30M special appropriation in FY25. Contributing to this adjusted variance is small decreases in appropriations, gifts and a larger increase in investment income related to the high cash balances.

**INCREASE (DECREASE) IN NET POSITION:**

**\$3.13M – Decreased by \$2.39M**

The vast majority of this can be attributed to grant activity, increasing student revenue and decreased operating expenses. The E&G change in net assets is at \$5.29M

**SUMMARY:**

The University has made significant progress on strategically investing in key components including subscriptions, personnel and infrastructure in an effort to continue to strive to be a premier public university and academic hub for the region.

# Statement of Net Position

Shepherd University

Q3 - March 2026

|                                            | FY2024<br>EndingBal | FY2025<br>EndingBal | YoY<br>Change  | FY2026<br>EndingBal | YoY<br>Change  |
|--------------------------------------------|---------------------|---------------------|----------------|---------------------|----------------|
| <b>Current Assets</b>                      |                     |                     |                |                     |                |
| [+] Cash and Cash Equivalents              | 19,521,333          | 47,510,948          | 143.38%        | 41,572,346          | -12.50%        |
| [+] Accounts Receivable Net                | 2,860,813           | 6,349,018           | 121.93%        | 4,144,879           | -34.72%        |
| [+] Due from Commission                    | -                   | -                   | 0.00%          | -                   | 0.00%          |
| [+] Prepaids                               | 352,244             | 330,273             | -6.24%         | 352,037             | 6.59%          |
| [+] Loans to Student - Current Portion     | 35,100              | 35,100              | 0.00%          | 35,100              | 0.00%          |
| [+] Inventories                            | 397                 | 999                 | 151.87%        | 655                 | -34.43%        |
| <b>Total Current Assets</b>                | <b>22,769,887</b>   | <b>54,226,338</b>   | <b>138.15%</b> | <b>46,105,017</b>   | <b>-14.98%</b> |
| <b>Noncurrent Assets</b>                   |                     |                     |                |                     |                |
| [+] Other Receivables NCA                  | 94,150              | 68,102              | -27.67%        | 47,446              | -30.33%        |
| [+] Loans to Students, Net                 | 42,112              | 26,983              | -35.92%        | 14,306              | -46.98%        |
| [+] Capital Assets Net                     | 101,313,165         | 108,416,820         | 7.01%          | 117,364,012         | 8.25%          |
| [+] Right to Use Leased Assets             | 2,291,421           | 1,404,059           | -38.73%        | 813,630             | -42.05%        |
| [+] Subscription based information tech.   | 934,109             | 1,351,450           | 44.68%         | 2,908,710           | 115.23%        |
| [+] Deferred Outflows of Resources Gasb 68 | 580,282             | 186,870             | -67.80%        | 662,136             | 254.33%        |
| <b>Total Noncurrent Assets</b>             | <b>105,255,238</b>  | <b>111,454,284</b>  | <b>5.89%</b>   | <b>121,810,240</b>  | <b>9.29%</b>   |
| <b>Current Liabilities</b>                 |                     |                     |                |                     |                |
| [+] Accounts Payable                       | 300,968             | 1,333,083           | 342.93%        | 251,125             | -81.16%        |
| [+] Accrued Liabilities                    | 2,171,341           | 2,285,213           | 5.24%          | 3,315,385           | 45.08%         |
| [+] Due to Other State Agencies            | -                   | 2,304               | 0.00%          | 2,304               | 0.00%          |
| [+] Compensated Absences - Current Portion | 747,024             | 660,405             | -11.60%        | 905,102             | 37.05%         |
| [+] Deferred Revenue                       | 6,158,718           | 3,916,532           | -36.41%        | 2,466,051           | -37.03%        |
| [+] Deposits held in custody for others    | 203,776             | 199,116             | -2.29%         | 183,934             | -7.62%         |
| [+] Payables - Current Portion             | 3,828,545           | 3,360,685           | -12.22%        | 3,884,854           | 15.60%         |
| <b>Total Current Liabilities</b>           | <b>13,410,371</b>   | <b>11,757,338</b>   | <b>-12.33%</b> | <b>11,008,757</b>   | <b>-6.37%</b>  |
| <b>Noncurrent Liabilities</b>              |                     |                     |                |                     |                |
| [+] Advances from Federal Sponsors         | 103,588             | 93,132              | -10.09%        | 64,490              | -30.75%        |
| [+] Compensated Absences                   | 579,762             | 485,590             | -16.24%        | 482,601             | -0.62%         |
| [+] OPEB                                   | 353,099             | (446,801)           | -226.54%       | (60,732)            | -86.41%        |
| [+] Net Pension Liability                  | 52,959              | 8,104               | -84.70%        | -                   | -100.00%       |
| [+] Bonds Payable net of Current Portion   | 26,214,009          | 24,462,914          | -6.68%         | 22,534,644          | -7.88%         |
| [+] Notes Payable, net of Current Portion  | 896,000             | 578,000             | -35.49%        | 260,000             | -55.02%        |
| [+] Leases Payable, net of Current Portion | 6,148,579           | 6,065,711           | -1.35%         | 5,430,540           | -10.47%        |
| [+] SBITA - net of Current Portion         | 375,191             | 469,033             | 25.01%         | 1,353,443           | 188.56%        |
| [+] Deferred Inflows of Resources Gasb 68  | 1,911,150           | 949,466             | -50.32%        | 401,151             | -57.75%        |
| <b>Total Noncurrent Liabilities</b>        | <b>36,634,336</b>   | <b>32,665,150</b>   | <b>-10.83%</b> | <b>30,466,138</b>   | <b>-6.73%</b>  |
| <b>Net Assets</b>                          |                     |                     |                |                     |                |
| <b>Total Net Assets</b>                    | <b>77,980,418</b>   | <b>121,258,134</b>  | <b>55.50%</b>  | <b>126,440,363</b>  | <b>4.27%</b>   |

## KPIs

|                                  |     |     |     |     |        |
|----------------------------------|-----|-----|-----|-----|--------|
| Days Cash on Hand (Total)        | 151 | 364 | 213 | 296 | ↓ (68) |
| Days Cash on Hand (Unrestricted) | 67  | 77  | 10  | 79  | ↑ 2    |

# Statements of Revenue, Expenses and Changes in Net Position

Shepherd University

Q3 - March 2026

|                                                      | Q3 2024<br>Total to Date | Q3 2025<br>Total to Date | YoY<br>Change   | Q3 2026<br>Total to Date | YoY<br>Change   |
|------------------------------------------------------|--------------------------|--------------------------|-----------------|--------------------------|-----------------|
| <b>Operating Revenues</b>                            |                          |                          |                 |                          |                 |
| [+] Tuition and Fees                                 | 25,359,233               | 25,607,657               | 0.98%           | 25,751,129               | 0.56%           |
| [+] Contracts and Grants                             | 7,098,877                | 16,757,066               | 136.05%         | 8,530,086                | -49.10%         |
| [+] Interest on Student Loan Receivable              | 1,853                    | 1,970                    | 6.32%           | 1,652                    | -16.13%         |
| [+] Sales and Services of Educational Departments    | 17,191                   | 29,370                   | 70.84%          | 22,375                   | -23.82%         |
| [+] Auxiliary Enterprise Revenue                     | 12,440,098               | 12,371,432               | -0.55%          | 12,888,835               | 4.18%           |
| [+] Scholarship Allowances                           | (12,627,890)             | (15,025,950)             | 18.99%          | (13,644,970)             | -9.19%          |
| [+] Federal Operating Revenues                       | 4,498,793                | 5,254,537                | 16.80%          | 5,273,039                | 0.35%           |
| [+] Other Operating Revenues                         | 346,887                  | 915,917                  | 164.04%         | 293,449                  | -67.96%         |
| <b>Total Operating Revenues</b>                      | <b>37,135,042</b>        | <b>45,911,999</b>        | <b>23.64%</b>   | <b>39,115,595</b>        | <b>-14.80%</b>  |
| <b>Operating Expenses</b>                            |                          |                          |                 |                          |                 |
| [+] Salaries and Wages                               | 18,517,703               | 17,950,410               | -3.06%          | 18,465,797               | 2.87%           |
| [+] Benefits                                         | 4,262,849                | 4,104,220                | -3.72%          | 4,621,687                | 12.61%          |
| [+] Supplies and Other Services                      | 8,380,765                | 8,917,629                | 6.41%           | 9,682,805                | 8.58%           |
| [+] Utilities                                        | 1,803,555                | 2,020,778                | 12.04%          | 2,069,324                | 2.40%           |
| [+] Scholarships and Fellowships                     | 2,334,870                | 2,702,133                | 15.73%          | 2,167,874                | -19.77%         |
| [+] Depreciation                                     | 4,893,315                | 5,229,877                | 6.88%           | 5,512,876                | 5.41%           |
| <b>Total Operating Expenses</b>                      | <b>40,193,057</b>        | <b>40,925,046</b>        | <b>1.82%</b>    | <b>42,520,363</b>        | <b>3.90%</b>    |
| <b>Total Operating Income (Loss)</b>                 | <b>(3,058,015)</b>       | <b>4,986,953</b>         | <b>-263.08%</b> | <b>(3,404,768)</b>       | <b>-168.27%</b> |
| <b>Nonoperating Revenues (Expenses)</b>              |                          |                          |                 |                          |                 |
| [+] State Appropriations                             | 10,118,121               | 10,705,382               | 5.80%           | 10,278,253               | -3.99%          |
| [+] Special Funding (Special Funding)                | -                        | 30,000,000               | 0.00%           | -                        | -100.00%        |
| [+] Investment Income                                | 313,040                  | 410,033                  | 30.98%          | 806,912                  | 96.79%          |
| [+] Interest On Capital Asset Related Debt           | (981,607)                | (970,562)                | -1.13%          | (931,685)                | -4.01%          |
| [+] Fees Assessed by the Commission For Debt Service | (16,621)                 | (15,929)                 | -4.16%          | (15,940)                 | 0.07%           |
| [+] Gifts                                            | 1,251,336                | 1,248,313                | -0.24%          | 1,184,900                | -5.08%          |
| [+] Other Nonoperating Revenues                      | (649,341)                | (137,342)                | -78.85%         | (24,917)                 | -81.86%         |
| <b>Total Nonoperating Revenues (Expenses)</b>        | <b>10,034,928</b>        | <b>41,239,896</b>        | <b>310.96%</b>  | <b>11,297,523</b>        | <b>-72.61%</b>  |
| <b>Total Change in Net Assets (Loss)</b>             | <b>6,976,913</b>         | <b>46,226,848</b>        |                 | <b>7,892,755</b>         |                 |

# Pro Forma, Statement of Activities

Shepherd University

Q3 - March 2026

|                                                      | Actual<br>March 2026 | Forecast<br>June 2026 | Total Budget<br>2026 | Projected<br>Variance |
|------------------------------------------------------|----------------------|-----------------------|----------------------|-----------------------|
| <b>Operating Revenues</b>                            |                      |                       |                      |                       |
| [+] Tuition and Fees                                 | 25,751,129           | 27,213,480            | 27,552,336           | (338,856)             |
| [+] Contracts and Grants                             | 8,530,086            | 14,000,000            | 14,000,000           | -                     |
| [+] Interest on Student Loan Receivable              | 1,652                | 5,100                 | 5,100                | -                     |
| [+] Sales and Services of Educational Departments    | 22,375               | 35,100                | 35,100               | -                     |
| [+] Auxiliary Enterprise Revenue                     | 12,888,835           | 13,732,918            | 13,992,150           | (259,232)             |
| [+] Scholarship Allowances                           | (13,644,970)         | (13,000,000)          | (13,000,000)         | -                     |
| [+] Federal Operating Revenues                       | 5,273,039            | 5,273,039             | 4,600,000            | 673,039               |
| [+] Other Operating Revenues                         | 293,449              | 455,605               | 455,605              | -                     |
| <b>Total Operating Revenues</b>                      | <b>39,115,595</b>    | <b>47,715,242</b>     | <b>47,640,291</b>    | <b>74,951</b>         |
| <b>Operating Expenses</b>                            |                      |                       |                      |                       |
| [+] Salaries and Wages                               | 18,465,797           | 24,121,063            | 24,825,538           | (704,475)             |
| [+] Benefits                                         | 4,621,687            | 6,162,249             | 6,585,712            | (423,463)             |
| [+] Supplies and Other Services                      | 9,682,805            | 13,110,407            | 13,380,460           | (270,053)             |
| [+] Utilities                                        | 2,069,324            | 3,127,522             | 3,252,511            | (124,989)             |
| [+] Scholarships and Fellowships                     | 2,167,874            | 2,890,499             | 3,429,825            | (539,326)             |
| [+] Depreciation                                     | 5,512,876            | 7,929,120             | 7,844,815            | 84,305                |
| <b>Total Operating Expenses</b>                      | <b>42,520,363</b>    | <b>57,340,860</b>     | <b>59,318,861</b>    | <b>(1,978,001)</b>    |
| <b>Total Operating Income (Loss)</b>                 | <b>(3,404,768)</b>   | <b>(9,625,618)</b>    | <b>(11,678,570)</b>  | <b>2,052,952</b>      |
| <b>Nonoperating Revenues (Expenses)</b>              |                      |                       |                      |                       |
| [+] State Appropriations                             | 10,278,253           | 13,704,338            | 13,704,338           | -                     |
| [+] Investment Income                                | 806,912              | 1,075,883             | 792,190              | 283,693               |
| [+] Interest On Capital Asset Related Debt           | (931,685)            | (1,304,510)           | (1,304,510)          | -                     |
| [+] Fees Assessed by the Commission For Debt Service | (15,940)             | (16,500)              | (16,500)             | -                     |
| [+] Gifts                                            | 1,184,900            | 1,579,867             | 1,710,870            | (131,003)             |
| [+] Other Nonoperating Revenues                      | (24,917)             | 145,000               | 145,000              | -                     |
| <b>Total Nonoperating Revenues (Expenses)</b>        | <b>11,297,523</b>    | <b>15,184,078</b>     | <b>15,031,388</b>    | <b>152,690</b>        |
| <b>Total Change in Net Assets (Loss)</b>             | <b>7,892,755</b>     | <b>5,558,460</b>      | <b>3,352,818</b>     | <b>2,205,642</b>      |

| Grant Funded to Net Grants Comparison  |                                                  |                  |              |              |                  |              |              |             |
|----------------------------------------|--------------------------------------------------|------------------|--------------|--------------|------------------|--------------|--------------|-------------|
| Shepherd University<br>Q3 - March 2026 |                                                  | March 2026       |              |              | March 2025       |              |              | YoY         |
|                                        |                                                  | Income Statement | Grant Funded | Unrestricted | Income Statement | Grant Funded | Unrestricted | Variance    |
| Operating Revenues                     |                                                  |                  |              |              |                  |              |              |             |
| [+]                                    | Tuition and Fees                                 | 25,751,129       | -            | 25,751,129   | 25,607,657       | -            | 25,607,657   | 143,471     |
| [+]                                    | Contracts and Grants                             | 8,530,086        | 4,525,961    | 4,004,125    | 16,757,066       | 10,758,116   | 5,998,950    | (1,994,825) |
| [+]                                    | Interest on Student Loan Receivable              | 1,652            | -            | 1,652        | 1,970            | -            | 1,970        | (318)       |
| [+]                                    | Sales and Services of Educational Departments    | 22,375           | -            | 22,375       | 29,370           | -            | 29,370       | (6,995)     |
| [+]                                    | Auxiliary Enterprise Revenue                     | 12,888,835       | -            | 12,888,835   | 12,371,432       | -            | 12,371,432   | 517,403     |
| [+]                                    | Scholarship Allowances                           | (13,644,970)     | -            | (13,644,970) | (15,025,950)     | -            | (15,025,950) | 1,380,980   |
| [+]                                    | Federal Operating Revenues                       | 5,273,039        | -            | 5,273,039    | 5,254,537        | -            | 5,254,537    | 18,502      |
| [+]                                    | Other Operating Revenues                         | 293,449          | 56,315       | 237,134      | 915,917          | 59,199       | 856,719      | (619,585)   |
| Total Operating Revenues               |                                                  | 39,115,595       | 4,582,277    | 34,533,319   | 45,911,999       | 10,817,315   | 35,094,684   | (561,366)   |
| Operating Expenses                     |                                                  |                  |              |              |                  |              |              |             |
| [+]                                    | Salaries and Wages                               | 18,465,797       | 841,725      | 17,624,072   | 17,950,410       | 923,662      | 17,026,748   | 597,324     |
| [+]                                    | Benefits                                         | 4,621,687        | 144,404      | 4,477,283    | 4,104,220        | 179,525      | 3,924,695    | 552,587     |
| [+]                                    | Supplies and Other Services                      | 9,682,805        | 731,465      | 8,951,340    | 8,917,629        | 711,533      | 8,206,095    | 745,245     |
| [+]                                    | Utilities                                        | 2,069,324        | -            | 2,069,324    | 2,020,778        | 13,120       | 2,007,658    | 61,666      |
| [+]                                    | Scholarships and Fellowships                     | 2,167,874        | 435,044      | 1,732,830    | 2,702,133        | 475,011      | 2,227,122    | (494,292)   |
| [+]                                    | Depreciation                                     | 5,512,876        | -            | 5,512,876    | 5,229,877        | -            | 5,229,877    | 282,999     |
| Total Operating Expenses               |                                                  | 42,520,363       | 2,152,639    | 40,367,725   | 40,925,046       | 2,302,851    | 38,622,195   | 1,745,529   |
| Total Operating Income (Loss)          |                                                  | (3,404,768)      | 2,429,638    | (5,834,406)  | 4,986,953        | 8,514,464    | (3,527,511)  | (2,306,895) |
| Nonoperating Revenues (Expenses)       |                                                  |                  |              |              |                  |              |              |             |
| [+]                                    | State Appropriations                             | 10,278,253       | -            | 10,278,253   | 10,705,382       | -            | 10,705,382   | (427,129)   |
| [+]                                    | Special Funding (Special Funding)                | -                | -            | -            | 30,000,000       | -            | 30,000,000   |             |
| [+]                                    | Investment Income                                | 806,912          | 33,526       | 773,387      | 410,033          | 60,946       | 349,088      | 424,299     |
| [+]                                    | Interest On Capital Asset Related Debt           | (931,685)        | -            | (931,685)    | (970,562)        | -            | (970,562)    | 38,876      |
| [+]                                    | Fees Assessed by the Commission For Debt Service | (15,940)         | -            | (15,940)     | (15,929)         | -            | (15,929)     | (11)        |
| [+]                                    | Gifts                                            | 1,184,900        | 141,692      | 1,043,208    | 1,248,313        | 115,723      | 1,132,590    | (89,382)    |
| [+]                                    | Other Nonoperating Revenues                      | (24,917)         | -            | (24,917)     | (137,342)        | -            | (137,342)    | 112,425     |
| Total Nonoperating Revenues (Expenses) |                                                  | 11,297,523       | 175,218      | 11,122,305   | 41,239,896       | 176,669      | 41,063,227   | 59,079      |
| Total Change in Net Assets (Loss)      |                                                  | 7,892,755        | 2,604,856    | 5,287,899    | 46,226,848       | 8,691,133    | 37,535,716   | (2,247,816) |

## Natural Classification

Shepherd University  
Q3 - March 2026

|                              | Salaries and Wages | Benefits         | Supplies and Other Services | Utilities        | Scholarships and Fellowships | Depreciation            | Total             | % of University | % of University w/o Depreciation |
|------------------------------|--------------------|------------------|-----------------------------|------------------|------------------------------|-------------------------|-------------------|-----------------|----------------------------------|
| <b>Programs</b>              |                    |                  |                             |                  |                              |                         |                   |                 |                                  |
| Instruction                  | 9,405,630          | 2,131,024        | 963,516                     | 5,389            | 435,044                      | -                       | 12,940,603        | 30.4%           | 35.0%                            |
| Research                     | 142,167            | 23,093           | 19,349                      | -                | -                            | -                       | 184,609           | 0.4%            | 0.5%                             |
| Public Service               | 30,906             | 3,999            | 9,667                       | -                | -                            | -                       | 44,573            | 0.1%            | 0.1%                             |
| Academic Support             | 1,179,591          | 238,949          | 820,075                     | 643              | 4,500                        | -                       | 2,243,758         | 5.3%            | 6.1%                             |
| Student services             | 1,780,915          | 505,028          | 936,922                     | -                | 21,420                       | -                       | 3,244,286         | 7.6%            | 8.8%                             |
| Institutional support        | 2,245,773          | 750,482          | 1,018,064                   | -                | -                            | -                       | 4,014,319         | 9.4%            | 10.8%                            |
| Operations and maintenance   | 985,927            | 275,900          | 843,134                     | 1,005,198        | -                            | -                       | 3,110,159         | 7.3%            | 8.4%                             |
| Scholarships and Fellowships | -                  | -                | -                           | -                | 1,523,588                    | -                       | 1,523,588         | 3.6%            | 4.1%                             |
| Auxiliary Enterprises        | 2,694,887          | 693,212          | 5,072,078                   | 1,058,095        | 183,322                      | -                       | 9,701,594         | 22.8%           | 26.2%                            |
| Depreciation                 | -                  | -                | -                           | -                | -                            | 5,512,876               | 5,512,876         | 13.0%           |                                  |
| <b>Total</b>                 | <b>18,465,797</b>  | <b>4,621,687</b> | <b>9,682,805</b>            | <b>2,069,324</b> | <b>2,167,874</b>             | <b>5,512,876</b>        | <b>42,520,363</b> |                 |                                  |
|                              |                    |                  |                             |                  |                              | <i>w/o Depreciation</i> | <b>37,007,488</b> |                 |                                  |